

# City of San Antonio Bid Tabulation

Opened: June 1, 2004

For: Annual Contract for Automotive & Truck Air Conditioning Parts

		Bid # 2		Bid # 1	
		A & L Automotive & Oil	A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
A001-05 MkR		8423 Eastern	8423 Eastern	9207 San Pedro	927 N. Alamo
Item #	Item Description	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78215
I	<b>NEW A/C COMPRESSORS - DELCO</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	AC-Delco	AC-Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
II	<b>NEW A/C COMPRESSORS - MOTORCRAFT</b>				
A.	Percent of discount offered	11%	11%	10%	24%
B.	Product identification (Mfr.)	Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	MC 10B	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
III	<b>REBUILT A/C COMPRESSORS - FRIGETTE</b>				
A.	Percent of discount offered	-24%	-24%	22%	24%
B.	Product identification (Mfr.)	API by 4 Seasons	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	Fed-API-303-J	Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule	03/01/03	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
IV	<b>REBUILT A/C COMPRESSORS - MOTORCRAFT</b>				
A.	Percent of discount offered	23%	24%	10%	24%
B.	Product identification (Mfr.)	Delco	API by 4 Seasons	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	15A-20	Fed-API-303-J	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	03/01/03	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
V	<b>NEW A/C CLUTCHES &amp; COMPONENTS - MOTORCRAFT</b>				
A.	Percent of discount offered	11%	11%	10%	24%
B.	Product identification (Mfr.)	Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	MC 10B	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
VI	<b>ACCUMULATORS - DELCO</b>				
A.	Percent of discount offered	23%	24%	22%	24%
B.	Product identification (Mfr.)	Delco	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distributor
D.	Price schedule number	15A-20	Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule	04/01/04	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e. distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber

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		Bid # 2		Bid # 1	
A001-05		A & L Automotive & Oil	A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
MkR		8423 Eastern	8423 Eastern	9207 San Pedro	927 N. Alamo
Item #	Item Description	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78215
VII	<b>ACCUMULATORS - MOTORCRAFT</b>				
A.	Percent of discount offered	20%	11%	10%	24%
B.	Product identification (Mfr.)	Delco	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
VIII	<b>EXPANSION VALVES - DELCO</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
IX	<b>ORIFICE TUBES - DELCO</b>				
A.	Percent of discount offered	23%	24%	22%	24%
B.	Product identification (Mfr.)	Delco	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule	04/01/04	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
X	<b>ORIFICE TUBES - MOTORCRAFT</b>				
A.	Percent of discount offered	24%	11%	10%	24%
B.	Product identification (Mfr.)	API by 4 Seasons	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	Fed-API-303-J	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	03/01/03	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XI	<b>A/C SWITCHES - DELCO</b>				
A.	Percent of discount offered	24%	24%	22%	24%
B.	Product identification (Mfr.)	API by 4 Seasons	API by 4 Seasons	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	Fed-API-303-J	Fed-API-303-J	15A-20	1JPS03
E.	Date of price schedule	03/01/03	03/01/03	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XII	<b>A/C SWITCHES - MOTORCRAFT</b>				
A.	Percent of discount offered	23%	11%	10%	24%
B.	Product identification (Mfr.)	Delco	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber

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		Bid # 2		Bid # 1	
A001-05		A & L Automotive & Oil	A & L Automotive & Oil	North Park Lincoln - Mercury	Northside Refrigeration Supply Co.
MkR		8423 Eastern	8423 Eastern	9207 San Pedro	927 N. Alamo
Item #	Item Description	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78216	San Antonio, TX 78215
XIII	<b>A/C CONDENSERS - DELCO</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XIV	<b>A/C CONDENSERS - MOTORCRAFT</b>				
A.	Percent of discount offered	23%	11%	10%	24%
B.	Product identification (Mfr.)	Delco	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XV	<b>A/C HOSE</b>				
A.	Percent of discount offered	11%	11%	10%	24%
B.	Product identification (Mfr.)	Motorcraft	Motorcraft	Motorcraft	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	MC 10B	MC 10B	MC 10B	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	04/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XVI	<b>A/C GASKETS</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XVII	<b>A/C O-RINGS</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
XVIII	<b>A/C ADAPTERS</b>				
A.	Percent of discount offered	23%	23%	22%	24%
B.	Product identification (Mfr.)	Delco	Delco	AC-Delco	SCS / Frigette
C.	Type price schedule (dealer, jobber, etc.)	Jobber	Jobber	Jobber	Distirbutor
D.	Price schedule number	15A-20	15A-20	15A-20	1JPS03
E.	Date of price schedule	04/01/04	04/01/04	06/01/04	03/01/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber	Jobber	Jobber	Jobber
	Delivery & Service				
A.	Deliveries will be made within	1 Day	1 Day	1 - 3 Days	2 Days
B.	Business hours are from	8 AM TO 5:30 PM, 5 days per week	8 AM TO 5:30 PM, 5 days per week	8 AM TO 6 PM, 5 days per week	8 AM TO 5 PM, 5 days per week
	Terms	Net 30	Net 30	Net 30	Net 30

# City of San Antonio Bid Tabulation

Opened: June 1, 2004		
For: Annual Contract for Automotive & Truck Air Conditioning Parts		
		O'Reilly Auto Parts
A001-05	MkR	233 S. Patterson
Item #	Item Description	Springfield, MO 65802
I	NEW A/C COMPRESSORS - DELCO	Incomplete
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
II	NEW A/C COMPRESSORS - MOTORCRAFT	Incomplete
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
III	REBUILT A/C COMPRESSORS - FRIGETTE	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
IV	REBUILT A/C COMPRESSORS - MOTORCRAFT	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
V	NEW A/C CLUTCHES & COMPONENTS - MOTORCRAFT	Incomplete
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
VI	ACCUMULATORS - DELCO	Incomplete
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber

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Opened: June 1, 2004		
For: Annual Contract for Automotive & Truck Air Conditioning Parts		
A001-05		MkR
		O'Reilly Auto Parts
		233 S. Patterson
		Springfield, MO 65802
Item #	Item Description	
VII	<b>ACCUMULATORS - MOTORCRAFT</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
VIII	<b>EXPANSION VALVES - DELCO</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
IX	<b>ORIFICE TUBES - DELCO</b>	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
X	<b>ORIFICE TUBES - MOTORCRAFT</b>	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XI	<b>A/C SWITCHES - DELCO</b>	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XII	<b>A/C SWITCHES - MOTORCRAFT</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber

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Opened: June 1, 2004		
For: Annual Contract for Automotive & Truck Air Conditioning Parts		
A001-05		MkR
		O'Reilly Auto Parts
		233 S. Patterson
		Springfield, MO 65802
Item #	Item Description	
XIII	<b>A/C CONDENSERS - DELCO</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Transpro
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	TR-02
E.	Date of price schedule	5/27/2002
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XIV	<b>A/C CONDENSERS - MOTORCRAFT</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Transpro
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	TR-02
E.	Date of price schedule	5/27/2002
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XV	<b>A/C HOSE</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XVI	<b>A/C GASKETS</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XVII	<b>A/C O-RINGS</b>	
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
XVIII	<b>A/C ADAPTERS</b>	<b>Incomplete</b>
A.	Percent of discount offered	-15%
B.	Product identification (Mfr.)	Murray
C.	Type price schedule (dealer, jobber, etc.)	Jobber
D.	Price schedule number	FS101-03-1
E.	Date of price schedule	03/03/03
F.	Price schedule column on which discount is based (i.e, distributor, net, wholesale)	Jobber
	Delivery & Service	
A.	Deliveries will be made within	1 Day
B.	Business hours are from	8 AM TO 9 PM, 7 days per week
	Terms	Net 30